2018 - 2019 CPQ Pricing			
Product		1 Year	Product Description
CPQ Prod Code		Pricing	
Continuous Security Ratings (12 months)			
From 1 up to 10	BT-10001	\$2,500	Provides continuous monitoring for chosen organizations. Ratings and associated data are updated daily, providing access to historical data for the past year.
From 11 up to 50		\$2,000	
From 51 up to 100		\$1,750	
From 101 up to 250		\$1,250	
From 251 up to 500		\$1,000	
From 501 up to 1000		\$800	
From 1001 up		\$600	
Security Alerts (Only Rating)			
			Provides continuous monitoring of Security Rating changes for chosen organizations. A customer would receive notifications in the platform and via email and API whenever the ratings for monitored organizations cross the thresholds the customer sets. During the subscription period, customer has the option to upgrade a monitored to another subscription type that the customer has purchased.
Security Ratings Alerts 100 Pack	BT-10002	\$15,000	Unused credits from the bundle will expire at the end of the subscription term.
Security Ratings Alerts 250 Pack		\$25,000	
Security Ratings Alerts 500 Pack		\$40,000	
Security Ratings Alerts 750 Pack		\$52,000	
Security Ratings Alerts 1000 Pack		\$60,000	
Security Ratings Alerts 2500 Pack		\$137,500	
Security Ratings Alerts 5000 Pack		\$250,000	
Security Ratings Alerts 7500 Pack		\$337,500	
Security Ratings Alerts 10,000 Pack		\$400,000	
30-day Monitoring			
			Enables a customer to continuously monitor for 30 days each organization that it might want to add as a vendor. Ratings and associated data include insights into events, diligence, and user behavior for the past year. The pack expires at the end of the subscription term. In Multi-year subscription the pack is replaced with a new one annually before the end of the term.
Security Ratings for 30-day Monitoring 25 Pack	BT-10003	\$15,000	
Security Ratings for 30-day Monitoring 50 Pack		\$25,000	
Security Ratings for 30-day Monitoring 100 Pack		\$40,000	
Security Ratings for 30-day Monitoring 250 Pack		\$90,000	
Security Ratings for 30-day Monitoring 500 Pack		\$150,000	

Security Ratings for 30-day Monitoring 1000 Pack	(\$250,000	
One Time Report			
BitSight One Time Report - price per report Upgrade Single Report to Continuous	BT-10004	\$1,500	BitSight One-Time Report subscription includes the Security Rating of the selected organization and one year of historical performance information. Reports must be used within 1 year of purchase.
(price per report upgrade)	BT-10005	\$1,000	
VRM Starter Packs (Bundles)			
Basic VRM Starter	ВТ-10006-В	\$40,000	BitSight Basic Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs. Customers receive 5 continuous monitoring credits, 25 30-day monitoring credits, and 100 alerts credits. Unused credits from the bundle will expire at the end of the subscription term.
			BitSight Small Enterprise Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs. Customers receive 10 continuous monitoring credits, 50 30-day monitoring credits, and 250 alerts credits.
Small Enterprise VRM Starter	BT-10006-S	\$75,000	Unused credits from the bundle will expire at the end of the subscription term.
Medium Enterprise VRM Starter	BT-10006-M	\$150,000	BitSight Medium Enterprise Vendor Risk Management Starter subscription allows customers to kickstart their vendor risk management programs. Customers receive 30 continuous monitoring credits, 1 50 30-day monitoring credits, and 750 alerts credits. Unused credits from the bundle will expire at the end of the subscription term.
	BT-10007		BitSight Security Grades - Not Active
BitSight Small TPRM Package	BT-10008	\$20,000	Annual subscription providing flexible visibility into 61 chosen organizations, including your own. This includes the alerts on 61 organizations, as well as comprehensive visibility for 11 organizations, including your own, at any time during the subscription period.
BitSight Medium TPRM Package	BT-10009	\$30,000	Annual subscription providing flexible visibility into 126 chosen organizations, including your own. This includes the alerts on 126 organizations, as well as comprehensive visibility for 26 organizations, including your own, at any time during the subscription period.
BitSight Large TPRM Package	BT-10010	\$50,000	Annual subscription providing flexible visibility into 251 chosen organizations, including your own. This includes the alerts on 251 organizations, as well as comprehensive visibility for 51 organizations, including your own, at any time during the subscription period.
BitSight One-Time Report Packs	BT-10012		BitSight One-Time Report annual subscriptions include comprehensive visibility into the Security Rating of the selected organization. Reports expire after 5 days of access and unused credits from the pack will expire at the end of the annual subscription term.
BitSight One-Time Report 25 Pack		\$5,000	
BitSight One-Time Report 50 Pack		\$7,500	
BitSight One-Time Report 100 Pack		\$10,000	
Ferrenzia			
Forensics			

			BitSight Infection Alerts subscription enables a customer to monitor their own environment for
			infections in real-time (up to 10 minutes). Alerts are available in the portal with all the forensic
Infection Alerts Forensics	BT-20006	\$25,000	information to clear the infection. Requires BitSight Event Forensics subscription.
			Visibility into your organization and 2 subsidiaries' digital footprint, cybersecurity issues and external
	DT 00047	*•--•••••••••••••	reputation. Benchmark security performance against 5 organizations. Annual subscription and
BitSight SPM Visibility	BT-20017	\$35,000	unused portion expires at the end of the subscription period. Detailed evaluation of processes and controls in context of industry performance. Visibility into your
			organization and 2 subsidiaries' digital footprint, cybersecurity issues and external reputation.
			Benchmark security performance against 5 organizations. Annual subscription and unused portion
BitSight SPM Management	BT-20018	\$53,000	expires at the end of the subscription period.
		. ,	Scenario modeling and future planning informed by detailed evaluation of processes and controls in
			context of industry performance. Visibility into your organization and 2 subsidiaries' digital footprint,
			cybersecurity issues and external reputation. Benchmark security performance against 5
BitSight SPM Strategy	BT-20019	\$72,000	organizations. Annual subscription and unused portion expires at the end of the subscription period.
			Add the capabilities of your primary SPM package for an additional subsidiary. Requires one of the
	DT 00000	¢0.000	Basic SPM packages. Annual subscription and unused portion expires at the end of the subscription
BitSight Subsidiary	BT-20020	\$6,000	period.
Discover for Enterprise			
			BitSight Discover provides visibility into the service providers (or fourth parties) to all the companies
From 1 up to 10	BT-20008	\$1,000	in your BitSight portfolio that are assigned a continuous monitoring subscription.
From 11 up to 50		\$900	
From 51 up to 100		\$800	
From 101 up to 250		\$700	
From 251 up to 500		\$600	
From 501 up to 1000		\$500	
From 1001 up		\$400	
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			BitSight Sovereign Security Ratings base package subscription provides continuous monitoring of
			countries (including own country) broken down by industries, and organizations that are part of the
			country's critical infrastructure. Customers will be able to compare the rating of their country
			with 4 other countries and will receive 20 continuous monitoring subscriptions to access rating
			details of organizations of their interest. Ratings and associated data are updated daily, providing
			access to historical data for the past year. Forensics data for investigation can be viewed for the
Bitsight Sovereign Security Ratings	BT-30001	\$150,000	past 7 or 30 days. BT-8900-1, BT-8900-3, BT-89005
			Continuous Monitoring of Country Ratings subscription provides continuous monitoring for countries. Ratings and
			associated data are updated daily, providing access to historical data for the past year. Data includes also
BitSIght Continuous of Country Ratings	BT-30002	\$25,000	industry ratings of all subscribed countries. 1 Year Subscription

			Basic SSR Starter package subscription provides access to own country historical forensics for the last 7 and 30 days, and access to infections events in real-time. Customers will be able to continuous monitor the security rating of the own country broken down by industries and also to access rating details of organizations of their
			interest. In this package are included 5 continuous monitoring subscriptions and 25 30 days subscriptions.
BitSIght Basic SSR Starter	BT-30003	\$80,000	Ratings and associated data are updated daily, providing access to historical data for the past year.
			Small SSR Starter package annual subscription provides access to own country historical forensics for the last 7
			and 30 days. Customers can monitor 3 countries (including their own country) and receive 30 continuous
BitSIght Small SSR Starter	BT-30004	\$150,000	monitoring subscriptions and 50 30-days subscriptions.