

November 1, 2022

Summary of Changes

Update

Notes

Zoom Whiteboard Plus

New SKU's

This offer is expanding the Zoom Events services into India for Free Events only at this time. Please see the additional quoting guidelines in the FAQ found on the Price List Notification email.

Zoom Events for India

EDU EOS SKU's

Administrative update in Notes column.

****Please refer to Notes Column for additional information.**

Column H

USD MSRP Price List

November 1 2022

Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Meetings - Pro							
Zoom Meetings - Pro	PAR1-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$149.90	1	1		
Zoom Meetings - Pro	PAR2-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$139.90	2	50	99	
Zoom Meetings - Pro	PAR3-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$129.90	3	100	249	
Zoom Meetings - Pro	PAR4-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$119.90	4	250	499	
Zoom Meetings - Pro	PAR5-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$109.90	5	500	999	
Zoom Meetings - Pro	PAR6-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$99.90	6	1,000	1,499	
Zoom Meetings - Pro	PAR7-PRO-BASE-NH1Y	Zoom Meetings - Pro - 1 Year Prepay	\$89.90	7	1,500	NA	
Zoom Meetings - Pro	PAR1-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$285.00	1	1	9	
Zoom Meetings - Pro	PAR2-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$266.00	2	50	99	
Zoom Meetings - Pro	PAR3-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$247.00	3	100	249	
Zoom Meetings - Pro	PAR4-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$228.00	4	250	499	
Zoom Meetings - Pro	PAR5-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$209.00	5	500	999	
Zoom Meetings - Pro	PAR6-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$190.00	6	1,000	1,499	
Zoom Meetings - Pro	PAR7-PRO-BASE-NH2Y	Zoom Meetings - Pro - 2 Year Prepay	\$171.00	7	1,500	NA	
Zoom Meetings - Pro	PAR1-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$405.00	1	1	9	
Zoom Meetings - Pro	PAR2-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$378.00	2	50	99	
Zoom Meetings - Pro	PAR3-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$351.00	3	100	249	
Zoom Meetings - Pro	PAR4-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$324.00	4	250	499	
Zoom Meetings - Pro	PAR5-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$297.00	5	500	999	
Zoom Meetings - Pro	PAR6-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$270.00	6	1,000	1,499	
Zoom Meetings - Pro	PAR7-PRO-BASE-NH3Y	Zoom Meetings - Pro - 3 Year Prepay	\$243.00	7	1,500	NA	
Zoom Meetings - Business							
Zoom Meetings - Business	PAR1-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$199.90	1	10	49	
Zoom Meetings - Business	PAR2-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$189.90	2	50	99	
Zoom Meetings - Business	PAR3-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$179.90	3	100	249	
Zoom Meetings - Business	PAR4-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$169.90	4	250	499	
Zoom Meetings - Business	PAR5-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$159.90	5	500	999	
Zoom Meetings - Business	PAR6-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$149.90	6	1,000	1,499	
Zoom Meetings - Business	PAR7-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$139.90	7	1,500	2,499	
Zoom Meetings - Business	PAR8-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$129.90	8	2,500	4,999	
Zoom Meetings - Business	PAR9-BIZ-BASE-NH1Y	Zoom Meetings - Biz - 1 Year Prepay	\$119.90	9	5,000	NA	
Zoom Meetings - Business	PAR1-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$380.00	1	10	49	
Zoom Meetings - Business	PAR2-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$361.00	2	50	99	
Zoom Meetings - Business	PAR3-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$342.00	3	100	249	
Zoom Meetings - Business	PAR4-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$323.00	4	250	499	
Zoom Meetings - Business	PAR5-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$304.00	5	500	999	
Zoom Meetings - Business	PAR6-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$285.00	6	1,000	1,499	
Zoom Meetings - Business	PAR7-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$266.00	7	1,500	2,499	
Zoom Meetings - Business	PAR8-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$247.00	8	2,500	4,999	
Zoom Meetings - Business	PAR9-BIZ-BASE-NH2Y	Zoom Meetings - Biz - 2 Year Prepay	\$228.00	9	5,000	NA	
Zoom Meetings - Business	PAR1-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$540.00	1	10	49	
Zoom Meetings - Business	PAR2-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$513.00	2	50	99	
Zoom Meetings - Business	PAR3-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$486.00	3	100	249	
Zoom Meetings - Business	PAR4-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$459.00	4	250	499	
Zoom Meetings - Business	PAR5-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$432.00	5	500	999	
Zoom Meetings - Business	PAR6-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$405.00	6	1,000	1,499	

USD MSRP Price List

November 1 2022

Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Meetings - Business	PAR7-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$378.00	7	1,500	2,499	
Zoom Meetings - Business	PAR8-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$351.00	8	2,500	4,999	
Zoom Meetings - Business	PAR9-BIZ-BASE-NH3Y	Zoom Meetings - Biz - 3 Year Prepay	\$324.00	9	5,000	NA	
Zoom Meetings - Enterprise Named Host Bundle (Quantity 50+) Includes Capacity 500 and Webinar 500							
Enterprise Named Host	PAR1-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$240.00	1	50	99	
Enterprise Named Host	PAR2-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$180.00	2	100	499	
Enterprise Named Host	PAR3-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$155.00	3	500	999	
Enterprise Named Host	PAR4-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$133.00	4	1,000	2,499	
Enterprise Named Host	PAR5-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$114.00	5	2,500	4,999	
Enterprise Named Host	PAR6-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$98.00	6	5,000	7,499	
Enterprise Named Host	PAR7-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$85.00	7	7,500	9,999	
Enterprise Named Host	PAR8-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$73.00	8	10,000	24,999	
Enterprise Named Host	PAR9-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$63.00	9	25,000	49999	
Enterprise Named Host	PAR0-EP01-ENT5-BD1Y	Enterprise Named Host 1 Year Prepay	\$54.00	10	50,000	NA	
Enterprise Named Host	PAR1-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$444.00	1	50	99	
Enterprise Named Host	PAR2-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$333.00	2	100	499	
Enterprise Named Host	PAR3-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$286.00	3	500	999	
Enterprise Named Host	PAR4-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$246.00	4	1,000	2,499	
Enterprise Named Host	PAR5-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$212.00	5	2,500	4,999	
Enterprise Named Host	PAR6-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$182.00	6	5,000	7,499	
Enterprise Named Host	PAR7-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$157.00	7	7,500	9,999	
Enterprise Named Host	PAR8-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$135.00	8	10,000	24,999	
Enterprise Named Host	PAR9-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$116.00	9	25,000	49999	
Enterprise Named Host	PAR0-EP01-ENT5-BD2Y	Enterprise Named Host 2 Year Prepay	\$100.00	10	50,000	NA	
Enterprise Named Host	PAR1-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$612.00	1	50	99	
Enterprise Named Host	PAR2-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$459.00	2	100	499	
Enterprise Named Host	PAR3-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$395.00	3	500	999	
Enterprise Named Host	PAR4-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$339.00	4	1,000	2,499	
Enterprise Named Host	PAR5-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$292.00	5	2,500	4,999	
Enterprise Named Host	PAR6-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$251.00	6	5,000	7,499	
Enterprise Named Host	PAR7-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$216.00	7	7,500	9,999	
Enterprise Named Host	PAR8-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$186.00	8	10,000	24,999	
Enterprise Named Host	PAR9-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$160.00	9	25,000	49999	
Enterprise Named Host	PAR0-EP01-ENT5-BD3Y	Enterprise Named Host 3 Year Prepay	\$137.00	10	50,000	NA	
Zoom Meetings - Zoom Enterprise Active Host (Quantity 50+) Includes Capacity 500 and Webinar 500							
24 minimum month contract							
Please work with Zoom sales to quote							
Enterprise Active Host	PAR1-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$252.00	1	50	249	
Enterprise Active Host	PAR2-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$192.00	2	250	999	
Enterprise Active Host	PAR3-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$153.60	3	1,000	2,499	
Enterprise Active Host	PAR4-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$122.88	4	2,500	4,999	
Enterprise Active Host	PAR5-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$98.30	5	5,000	9,999	
Enterprise Active Host	PAR6-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$78.64	6	10,000	19,999	
Enterprise Active Host	PAR7-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$62.91	7	20,000	49,999	
Enterprise Active Host	PAR8-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$56.62	8	50,000	74,999	
Enterprise Active Host	PAR9-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$50.96	9	75,000	99,999	
Enterprise Active Host	PAR0-AH30-ENT5-BD1Y	Enterprise 30% Active Host 1 Year Prepay	\$46.88	10	100,000	249,999	
Zoom Meetings - Enterprise Named Host Bundle (Quantity 2,500+) Includes Capacity 1,000 and Webinar 1,000							
Enterprise Plus Offer - Named Host	PAR1-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$300.00	1	2,500	4,999	

USD MSRP Price List

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Enterprise Plus Offer - Named Host	PAR2-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$240.00	2	5,000	9,999	
Enterprise Plus Offer - Named Host	PAR3-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$192.00	3	10,000	24,999	
Enterprise Plus Offer - Named Host	PAR4-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$154.00	4	25,000	49,999	
Enterprise Plus Offer - Named Host	PAR5-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$123.00	5	50,000	99,999	
Enterprise Plus Offer - Named Host	PAR6-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$98.00	6	100,000	199,999	
Enterprise Plus Offer - Named Host	PAR7-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$79.00	7	200,000	349,999	
Enterprise Plus Offer - Named Host	PAR8-EPP1-ENT5-BD1Y	Enterprise Plus Offer - NH 1 Year Prepay	\$63.00	8	350,000	N/A	
Enterprise Plus Offer - Named Host	PAR1-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$555.00	1	2,500	4,999	
Enterprise Plus Offer - Named Host	PAR2-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$444.00	2	5,000	9,999	
Enterprise Plus Offer - Named Host	PAR3-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$355.00	3	10,000	24,999	
Enterprise Plus Offer - Named Host	PAR4-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$284.00	4	25,000	49,999	
Enterprise Plus Offer - Named Host	PAR5-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$227.00	5	50,000	99,999	
Enterprise Plus Offer - Named Host	PAR6-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$182.00	6	100,000	199,999	
Enterprise Plus Offer - Named Host	PAR7-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$145.00	7	200,000	349,999	
Enterprise Plus Offer - Named Host	PAR8-EPP1-ENT5-BD2Y	Enterprise Plus Offer - NH 2 Year Prepay	\$116.00	8	350,000	N/A	
Enterprise Plus Offer - Named Host	PAR1-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$765.00	1	2,500	4,999	
Enterprise Plus Offer - Named Host	PAR2-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$612.00	2	5,000	9,999	
Enterprise Plus Offer - Named Host	PAR3-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$489.00	3	10,000	24,999	
Enterprise Plus Offer - Named Host	PAR4-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$392.00	4	25,000	49,999	
Enterprise Plus Offer - Named Host	PAR5-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$313.00	5	50,000	99,999	
Enterprise Plus Offer - Named Host	PAR6-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$251.00	6	100,000	199,999	
Enterprise Plus Offer - Named Host	PAR7-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$200.00	7	200,000	349,999	
Enterprise Plus Offer - Named Host	PAR8-EPP1-ENT5-BD3Y	Enterprise Plus Offer - NH 3 Year Prepay	\$160.00	8	350,000	N/A	
Zoom Rooms							
Zoom Rooms	PAR1-ROOM-BASE-RM1Y	Zoom Rooms - 1 Year Prepay	\$499.00	1	NA	NA	
Zoom Rooms	PAR1-ROOM-BASE-RM2Y	Zoom Rooms - 2 Year Prepay	\$949.00	1	NA	NA	
Zoom Rooms	PAR1-ROOM-BASE-RM3Y	Zoom Rooms - 3 Year Prepay	\$1,349.00	1	NA	NA	
CRC - Conference Room Connector (H323/SIP)							
Conference Room Connector	PAR1-CRC-1-PT1Y	CRC - 1 Year Prepay	\$499.00	1	NA	NA	
Conference Room Connector	PAR1-CRC-1-PT2Y	CRC - 2 Year Prepay	\$949.00	1	NA	NA	
Conference Room Connector	PAR1-CRC-1-PT3Y	CRC - 3 Year Prepay	\$1,349.00	1	NA	NA	
Large Meeting Room - Add-On							
Large Meeting Room - NH	PAR1-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$600.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$552.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$442.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$353.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$283.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$226.00	6	1,000	1,499	
Large Meeting Room - NH	PAR7-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$181.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$163.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$147.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$133.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-500-NH1Y	Large Meeting 500 - NH 1 Year Prepay	\$120.00	11	20,000	49,999	
Large Meeting Room - NH	PAR1-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$1,140.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$1,049.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$839.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$671.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$537.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$430.00	6	1,000	1,499	

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Large Meeting Room - NH	PAR7-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$344.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$309.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$278.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$253.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-500-NH2Y	Large Meeting 500 - NH 2 Year Prepay	\$228.00	11	20,000	49,999	
Large Meeting Room - NH	PAR1-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$1,620.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$1,490.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$1,192.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$954.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$763.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$610.00	6	1,000	1,499	
Large Meeting Room - NH	PAR7-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$488.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$440.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$396.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$360.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-500-NH3Y	Large Meeting 500 - NH 3 Year Prepay	\$324.00	11	20,000	49,999	
Large Meeting Room - NH	PAR1-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$1,080.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$994.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$795.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$636.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$509.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$407.00	6	1,000	1,499	
Large Meeting Room - NH	PAR7-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$326.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$293.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$264.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$240.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-1K-NH1Y	Large Meeting 1,000 - NH 1 Year Prepay	\$216.00	11	20,000	49,999	
Large Meeting Room - NH	PAR1-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$2,052.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$1,888.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$1,510.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$1,208.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$967.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$773.00	6	1,000	1,499	
Large Meeting Room - NH	PAR7-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$619.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$557.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$501.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$456.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-1K-NH2Y	Large Meeting 1,000 - NH 2 Year Prepay	\$410.00	11	20,000	49,999	
Large Meeting Room - NH	PAR1-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$2,916.00	1	1	49	
Large Meeting Room - NH	PAR2-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$2,683.00	2	50	99	
Large Meeting Room - NH	PAR3-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$2,146.00	3	100	249	
Large Meeting Room - NH	PAR4-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$1,717.00	4	250	499	
Large Meeting Room - NH	PAR5-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$1,374.00	5	500	999	
Large Meeting Room - NH	PAR6-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$1,099.00	6	1,000	1,499	
Large Meeting Room - NH	PAR7-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$879.00	7	1,500	2,499	
Large Meeting Room - NH	PAR8-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$791.00	8	2,500	4,999	
Large Meeting Room - NH	PAR9-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$712.00	9	5,000	9,999	
Large Meeting Room - NH	PAR10-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$648.00	10	10,000	19,999	
Large Meeting Room - NH	PAR11-LMR-1K-NH3Y	Large Meeting 1,000 - NH 3 Year Prepay	\$583.00	11	20000	49999	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Webinar - Add-On							
Video Webinar	PAR1-WEB-500-FL1Y	Video Webinar 500 - Annually	\$690.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-500-FL2Y	Video Webinar 500 - 2 Year Prepay	\$1,242.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-500-FL3Y	Video Webinar 500 - 3 Year Prepay	\$1,759.50	1	N/A	N/A	
Video Webinar	PAR1-WEB-1000-FL1Y	Video Webinar 1,000 - Annually	\$3,400.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-1000-FL2Y	Video Webinar 1,000 - 2 Year Prepay	\$6,460.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-1000-FL3Y	Video Webinar 1,000 - 3 Year Prepay	\$9,180.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-3000-FL1Y	Video Webinar 3,000 - Annually	\$9,900.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-3000-FL2Y	Video Webinar 3,000 - 2 Year Prepay	\$18,810.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-3000-FL3Y	Video Webinar 3,000 - 3 Year Prepay	\$26,730.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-5000-FL1Y	Video Webinar 5,000 - Annually	\$24,900.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-5000-FL2Y	Video Webinar 5,000 - 2 Year Prepay	\$47,310.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-5000-FL3Y	Video Webinar 5,000 - 3 Year Prepay	\$67,230.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-10K-FL1Y	Video Webinar 10,000 - Annually	\$64,900.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-10K-FL2Y	Video Webinar 10,000 - 2 Year Prepay	\$123,310.00	1	N/A	N/A	
Video Webinar	PAR1-WEB-10K-FL3Y	Video Webinar 10,000 - 3 Year Prepay	\$175,230.00	1	N/A	N/A	
Events - Add-On							
Zoom Events	PAR1-EVN-500-FL1Y	Zoom Events 500 - 1 Year Prepay	\$890.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-500-FL2Y	Zoom Events 500 - 2 Year Prepay	\$1,602.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-500-FL3Y	Zoom Events 500 - 3 Year Prepay	\$2,270.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-1000-FL1Y	Zoom Events 1,000 - 1 Year Prepay	\$4,400.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-1000-FL2Y	Zoom Events 1,000 - 2 Year Prepay	\$7,920.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-1000-FL3Y	Zoom Events 1,000 - 3 Year Prepay	\$11,220.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-3000-FL1Y	Zoom Events 3,000 - 1 Year Prepay	\$12,900.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-3000-FL2Y	Zoom Events 3,000 - 2 Year Prepay	\$23,220.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-3000-FL3Y	Zoom Events 3,000 - 3 Year Prepay	\$32,895.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-5000-FL1Y	Zoom Events 5,000 - 1 Year Prepay	\$32,400.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-5000-FL2Y	Zoom Events 5,000 - 2 Year Prepay	\$58,320.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-5000-FL3Y	Zoom Events 5,000 - 3 Year Prepay	\$82,620.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-10000-FL1Y	Zoom Events 10,000 - 1 Year Prepay	\$84,400.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-10000-FL2Y	Zoom Events 10,000 - 2 Year Prepay	\$151,920.00	1	N/A	N/A	UPDATE: Now for sale in India.
Zoom Events	PAR1-EVN-10000-FL3Y	Zoom Events 10,000 - 3 Year Prepay	\$215,220.00	1	N/A	N/A	UPDATE: Now for sale in India.
Education price plans are applicable for accredited colleges, universities and K-12 schools							
Zoom Education	PAR1-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$90.00	1	20	149	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR2-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$50.00	2	150	499	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR3-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$36.00	3	500	999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR4-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$25.00	4	1,000	1,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR5-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$18.00	5	2,000	2,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR6-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$15.00	6	3,000	4,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR7-EDU-BASE-NH1Y	EDU - NH 1 Year Prepay	\$11.00	7	5,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$180.00	1	20	149	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR2-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$100.00	2	150	499	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR3-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$72.00	3	500	999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR4-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$50.00	4	1,000	1,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR5-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$36.00	5	2,000	2,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR6-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$30.00	6	3,000	4,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR7-EDU-BASE-NH2Y	EDU - NH 2 Year Prepay	\$22.00	7	5,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$270.00	1	20	149	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR2-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$150.00	2	150	499	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR3-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$108.00	3	500	999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR4-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$75.00	4	1,000	1,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR5-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$54.00	5	2,000	2,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR6-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$45.00	6	3,000	4,999	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR7-EDU-BASE-NH3Y	EDU - NH 3 Year Prepay	\$33.00	7	5,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	ZM-EDU-20-NH-1Y	EDU - NH 1 Year Prepay	\$90.00	3	20	49	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-50-NH-1Y	EDU - NH 1 Year Prepay	\$83.00	4	50	99	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-100-NH-1Y	EDU - NH 1 Year Prepay	\$77.00	5	100	149	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-150-NH-1Y	EDU - NH 1 Year Prepay	\$70.00	6	150	249	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-250-NH-1Y	EDU - NH 1 Year Prepay	\$63.00	7	250	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-NH-1Y	EDU - NH 1 Year Prepay	\$56.00	8	500	749	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-750-NH-1Y	EDU - NH 1 Year Prepay	\$49.00	9	750	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-NH-1Y	EDU - NH 1 Year Prepay	\$43.00	10	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-NH-1Y	EDU - NH 1 Year Prepay	\$36.00	11	1500	1999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2K-NH-1Y	EDU - NH 1 Year Prepay	\$29.00	12	2,000	2,999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-20-NH-2Y	EDU - NH 2 Year Prepay	\$171.57	3	20	49	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-50-NH-2Y	EDU - NH 2 Year Prepay	\$158.60	4	50	99	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-100-NH-2Y	EDU - NH 2 Year Prepay	\$145.64	5	100	149	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-150-NH-2Y	EDU - NH 2 Year Prepay	\$132.67	6	150	249	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-250-NH-2Y	EDU - NH 2 Year Prepay	\$119.70	7	250	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-NH-2Y	EDU - NH 2 Year Prepay	\$106.73	8	500	749	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-750-NH-2Y	EDU - NH 2 Year Prepay	\$93.77	9	750	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-NH-2Y	EDU - NH 2 Year Prepay	\$80.80	10	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-NH-2Y	EDU - NH 2 Year Prepay	\$67.83	11	1500	1999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2K-NH-2Y	EDU - NH 2 Year Prepay	\$54.86	12	2,000	2,999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-20-NH-3Y	EDU - NH 3 Year Prepay	\$244.49	3	20	49	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-50-NH-3Y	EDU - NH 3 Year Prepay	\$226.01	4	50	99	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-100-NH-3Y	EDU - NH 3 Year Prepay	\$207.53	5	100	149	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-150-NH-3Y	EDU - NH 3 Year Prepay	\$189.05	6	150	249	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-250-NH-3Y	EDU - NH 3 Year Prepay	\$170.57	7	250	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-NH-3Y	EDU - NH 3 Year Prepay	\$152.09	8	500	749	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-750-NH-3Y	EDU - NH 3 Year Prepay	\$133.62	9	750	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-NH-3Y	EDU - NH 3 Year Prepay	\$115.14	10	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-NH-3Y	EDU - NH 3 Year Prepay	\$96.66	11	1500	1999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2K-NH-3Y	EDU - NH 3 Year Prepay	\$78.18	12	2,000	2,999	New SKU GA Feb 1, 2022 12am PST
Education Site License Plans							
Must use total FTE count of faculty/staff. Site license provides Pro level access for all faculty and staff with student access included free							

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU1-BASE-ST1Y	EDU Site - 1-999 F&S Count - 1 Year Prepay	\$25,400.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU2-BASE-ST1Y	EDU Site - 1000-2499 F&S Count - 1 Year Prepay	\$39,250.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU3-BASE-ST1Y	EDU Site - 2500-4999 F&S Count - 1 Year Prepay	\$50,750.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-ST1Y	EDU Site - 5000-7499 F&S Count - 1 Year Prepay	\$67,500.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-ST1Y	EDU Site - 7500-9999 F&S Count - 1 Year Prepay	\$79,500.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-ST1Y	EDU Site - 10000-14999 F&S Count - 1 Year Prepay	\$104,500.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU7-BASE-ST1Y	EDU Site - 15000-19999 F&S Count - 1 Year Prepay	\$124,500.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU8-BASE-ST1Y	EDU Site - 20000-29999 F&S Count - 1 Year Prepay	\$157,500.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU9-BASE-ST1Y	EDU Site - 30000+ F&S Count - 1 Year Prepay	\$5.00	9	30,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU1-BASE-ST2Y	EDU Site - 1-999 F&S Count - 2 Year Prepay	\$50,800.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU2-BASE-ST2Y	EDU Site - 1000-2499 F&S Count - 2 Year Prepay	\$78,500.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU3-BASE-ST2Y	EDU Site - 2500-4999 F&S Count - 2 Year Prepay	\$101,500.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-ST2Y	EDU Site - 5000-7499 F&S Count - 2 Year Prepay	\$135,000.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-ST2Y	EDU Site - 7500-9999 F&S Count - 2 Year Prepay	\$159,000.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-ST2Y	EDU Site - 10000-14999 F&S Count - 2 Year Prepay	\$209,000.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU7-BASE-ST2Y	EDU Site - 15000-19999 F&S Count - 2 Year Prepay	\$249,000.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU8-BASE-ST2Y	EDU Site - 20000-29999 F&S Count - 2 Year Prepay	\$315,000.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU9-BASE-ST2Y	EDU Site - 30000+ F&S Count - 2 Year Prepay	\$10.00	9	30,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU1-BASE-ST3Y	EDU Site - 1-999 F&S Count - 3 Year Prepay	\$76,200.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU2-BASE-ST3Y	EDU Site - 1000-2499 F&S Count - 3 Year Prepay	\$117,750.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU3-BASE-ST3Y	EDU Site - 2500-4999 F&S Count - 3 Year Prepay	\$152,250.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-ST3Y	EDU Site - 5000-7499 F&S Count - 3 Year Prepay	\$202,500.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-ST3Y	EDU Site - 7500-9999 F&S Count - 3 Year Prepay	\$238,500.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-ST3Y	EDU Site - 10000-14999 F&S Count - 3 Year Prepay	\$313,500.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU7-BASE-ST3Y	EDU Site - 15000-19999 F&S Count - 3 Year Prepay	\$373,500.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU8-BASE-ST3Y	EDU Site - 20000-29999 F&S Count - 3 Year Prepay	\$472,500.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU9-BASE-ST3Y	EDU Site - 30000+ F&S Count - 3 Year Prepay	\$15.00	9	30,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	ZM-EDU-1-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$24,000.00	1	1	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$47,000.00	2	500	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$66,000.00	3	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$72,000.00	4	1500	2499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2.5K-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$105,000.00	5	2500	4999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-5K-SITE-1Y	EDU Site License Annual (includes 300 meeting capacity)	\$115,000.00	6	5000	7499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$45,600.00	1	1	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$89,300.00	2	500	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$125,400.00	3	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$136,800.00	4	1500	2499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2.5K-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$199,500.00	5	2500	4999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-5K-SITE-2Y	EDU Site License Two Years Prepay (includes 300 meeting capacity)	\$218,500.00	6	5000	7499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$64,980.00	1	1	499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-500-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$127,253.00	2	500	999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1K-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$178,695.00	3	1000	1499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-1.5K-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$194,940.00	4	1500	2499	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-2.5K-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$284,288.00	5	2500	4999	New SKU GA Feb 1, 2022 12am PST
Zoom Education	ZM-EDU-5K-SITE-3Y	EDU Site License Three Years Prepay (includes 300 meeting capacity)	\$311,363.00	6	5000	7499	New SKU GA Feb 1, 2022 12am PST
Zoom Education Bundle Site License Plans							
Pro License for all faculty/student/staff total count of institution as well as bundled large meeting, room connector, webinar, Zoom Rooms, cloud storage add-on for all in usage							
Zoom Education	PAR1-EDU1-BASE-BD1Y	EDU Site Bundle - 1-999 F&S Count - 1 Year Prepay	\$35,500.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU2-BASE-BD1Y	EDU Site Bundle - 1000-2499 F&S Count - 1 Year Prepay	\$55,885.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU3-BASE-BD1Y	EDU Site Bundle - 2500-4999 F&S Count - 1 Year Prepay	\$81,285.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-BD1Y	EDU Site Bundle - 5000-7499 F&S Count - 1 Year Prepay	\$108,000.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-BD1Y	EDU Site Bundle - 7500-9999 F&S Count - 1 Year Prepay	\$127,200.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-BD1Y	EDU Site Bundle - 10000-14999 F&S Count - 1 Year Prepay	\$167,200.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU7-BASE-BD1Y	EDU Site Bundle - 15000-19999 F&S Count - 1 Year Prepay	\$199,200.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU8-BASE-BD1Y	EDU Site Bundle - 20000-29999 F&S Count - 1 Year Prepay	\$252,000.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU9-BASE-BD1Y	EDU Site Bundle - 30000+ F&S Count - 1 Year Prepay	\$8.00	9	30,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU1-BASE-BD2Y	EDU Site Bundle - 1-999 F&S Count - 2 Year Prepay	\$71,000.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU2-BASE-BD2Y	EDU Site Bundle - 1000-2499 F&S Count - 2 Year Prepay	\$111,770.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU3-BASE-BD2Y	EDU Site Bundle - 2500-4999 F&S Count - 2 Year Prepay	\$162,570.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-BD2Y	EDU Site Bundle - 5000-7499 F&S Count - 2 Year Prepay	\$216,000.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-BD2Y	EDU Site Bundle - 7500-9999 F&S Count - 2 Year Prepay	\$254,400.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-BD2Y	EDU Site Bundle - 10000-14999 F&S Count - 2 Year Prepay	\$334,400.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU7-BASE-BD2Y	EDU Site Bundle - 15000-19999 F&S Count - 2 Year Prepay	\$398,400.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU8-BASE-BD2Y	EDU Site Bundle - 20000-29999 F&S Count - 2 Year Prepay	\$504,000.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU9-BASE-BD2Y	EDU Site Bundle - 30000+ F&S Count - 2 Year Prepay	\$16.00	9	30,000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU1-BASE-BD3Y	EDU Site Bundle - 1-999 F&S Count - 3 Year Prepay	\$106,500.00	1	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU2-BASE-BD3Y	EDU Site Bundle - 1000-2499 F&S Count - 3 Year Prepay	\$167,655.00	2	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU3-BASE-BD3Y	EDU Site Bundle - 2500-4999 F&S Count - 3 Year Prepay	\$243,855.00	3	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU4-BASE-BD3Y	EDU Site Bundle - 5000-7499 F&S Count - 3 Year Prepay	\$324,000.00	4	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU5-BASE-BD3Y	EDU Site Bundle - 7500-9999 F&S Count - 3 Year Prepay	\$381,600.00	5	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU6-BASE-BD3Y	EDU Site Bundle - 10000-14999 F&S Count - 3 Year Prepay	\$501,600.00	6	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU7-BASE-BD3Y	EDU Site Bundle - 15000-19999 F&S Count - 3 Year Prepay	\$597,600.00	7	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR1-EDU8-BASE-BD3Y	EDU Site Bundle - 20000-29999 F&S Count - 3 Year Prepay	\$756,000.00	8	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR1-EDU9-BASE-BD3Y	EDU Site Bundle - 30000+ F&S Count - 3 Year Prepay	\$24.00	9	30000	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-EDU	EDU - Bundle SKU - EDU NH	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-ZR	EDU - Bundle SKU - Zoom Rooms	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-CRC	EDU - Bundle SKU - Add-on CRC	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-LMR5	EDU - Bundle SKU - Add-on LMR 500	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-LMRK	EDU - Bundle SKU - Add-on LMR 1,000	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-W100	EDU - Bundle SKU - Add-on Webinar 100	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-W500	EDU - Bundle SKU - Add-on Webinar 500	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Education	PAR-EDUB-QTY-W1K	EDU - Bundle SKU - Add-on Webinar 1,000	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-W3K	EDU - Bundle SKU - Add-on Webinar 5,000	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-W10K	EDU - Bundle SKU - Add-on Webinar 10,000	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Zoom Education	PAR-EDUB-QTY-STOR	EDU - Bundle SKU - Add-on Cloud Based Recording GB	Quantity	N/A	N/A	N/A	Partner must contact Zoom sales team and CAM for renewals and any licensing changes. SKU EOS to new customers effective Feb 1, 2022 12am PST. SKU can continue to be sold/renewed for existing customers who purchased SKU prior to 2/1/22.
Audio Plans							
Integrated Audio	PAR1-AUD-UNIT-CS1Y	Integrated Audio - Committed 1 Year Prepay	\$1,200.00	1	N/A	N/A	Not available in USA/Canada
Integrated Audio	PAR1-AUD-UNIT-CS2Y	Integrated Audio - Committed 2 Year Prepay	\$2,400.00	1	N/A	N/A	Not available in USA/Canada
Integrated Audio	PAR1-AUD-UNIT-CS3Y	Integrated Audio - Committed 3 Year Prepay	\$3,600.00	1	N/A	N/A	Not available in USA/Canada
Below Named Host Audio skus are only available with Business or Enterprise (not Pro) and Qty has to match the Qty of meeting licenses and Zoom Rooms							
Integrated Audio - NH	PAR1-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$60.00	1	10	99	
Integrated Audio - NH	PAR2-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$48.00	2	100	499	
Integrated Audio - NH	PAR3-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$47.00	3	500	999	
Integrated Audio - NH	PAR4-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$46.00	4	1000	2499	
Integrated Audio - NH	PAR5-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$45.00	5	2500	4999	
Integrated Audio - NH	PAR6-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$44.00	6	5000	9999	
Integrated Audio - NH	PAR7-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$43.00	7	10000	19999	
Integrated Audio - NH	PAR8-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$43.00	8	20000	49999	
Integrated Audio - NH	PAR9-AUD-UNIT-NH1Y	Zoom Audio - Domestic (US/Canada) NH 1 Year Prepay	\$42.00	9	50000	999999	
Integrated Audio - NH	PAR1-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$115.00	1	10	99	
Integrated Audio - NH	PAR2-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$92.00	2	100	499	
Integrated Audio - NH	PAR3-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$89.00	3	500	999	
Integrated Audio - NH	PAR4-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$87.00	4	1000	2499	
Integrated Audio - NH	PAR5-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$86.00	5	2500	4999	
Integrated Audio - NH	PAR6-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$84.00	6	5000	9999	
Integrated Audio - NH	PAR7-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$82.00	7	10000	19999	
Integrated Audio - NH	PAR8-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$81.00	8	20000	49999	
Integrated Audio - NH	PAR9-AUD-UNIT-NH2Y	Zoom Audio - Domestic (US/Canada) NH 2 Year Prepay	\$81.00	9	50,000	999999	
Integrated Audio - NH	PAR1-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$163.00	1	10	99	
Integrated Audio - NH	PAR2-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$131.00	2	100	499	
Integrated Audio - NH	PAR3-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$127.00	3	500	999	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Integrated Audio - NH	PAR4-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$124.00	4	1,000	2,499	
Integrated Audio - NH	PAR5-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$122.00	5	2,500	4,999	
Integrated Audio - NH	PAR6-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$119.00	6	5,000	9,999	
Integrated Audio - NH	PAR7-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$117.00	7	10,000	19,999	
Integrated Audio - NH	PAR8-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$116.00	8	20,000	49,999	
Integrated Audio - NH	PAR9-AUD-UNIT-NH3Y	Zoom Audio - Domestic (US/Canada) NH 3 Year Prepay	\$115.00	9	50,000	999999	
Integrated Audio	PAR1-AUD-DDI-CS1Y	Dedicated Dial-In Number - 1 Year Prepay	\$120.00	1			
Integrated Audio	PAR1-AUD-DDI-CS2Y	Dedicated Dial-In Number - 2 Year Prepay	\$240.00	1			
Integrated Audio	PAR1-AUD-DDI-CS3Y	Dedicated Dial-In Number - 3 Year Prepay	\$360.00	1			
Cloud Recording							
Cloud Recording	PAR1-CLR-100G-CS1Y	Cloud Recording - 100GB - 1 Year Prepay	\$480.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-100G-CS2Y	Cloud Recording - 100GB - 2 Year Prepay	\$960.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-100G-CS3Y	Cloud Recording - 100GB - 3 Year Prepay	\$1,440.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-500G-CS1Y	Cloud Recording - 500GB - 1 Year Prepay	\$1,200.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-500G-CS2Y	Cloud Recording - 500GB - 2 Year Prepay	\$2,400.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-500G-CS3Y	Cloud Recording - 500GB - 3 Year Prepay	\$3,600.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-3TB-CS1Y	Cloud Recording - 3TB - 1 Year Prepay	\$6,000.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-3TB-CS2Y	Cloud Recording - 3TB - 2 Year Prepay	\$12,000.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	PAR1-CLR-3TB-CS3Y	Cloud Recording - 3TB - 3 Year Prepay	\$18,000.00	1	N/A	N/A	SKU EOS November 30, 2022. New cloud recording tiers should be used starting Sept 1, 2022.
Cloud Recording	ZM-CLR-30G-1-1Y	Cloud Recording Annual Prepay 30 GB Monthly Usage	\$120.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-30G-1-2Y	Cloud Recording Two Years Prepay 30 GB Monthly Usage	\$240.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-30G-1-3Y	Cloud Recording Three Years Prepay 30 GB Monthly Usage	\$360.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-200G-1-1Y	Cloud Recording One Year Prepay 200 GB Monthly Usage	\$480.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-200G-1-2Y	Cloud Recording Two Years Prepay 200 GB Monthly Usage	\$960.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-200G-1-3Y	Cloud Recording Three Years Prepay 200 GB Monthly Usage	\$1,440.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-1TB-1-1Y	Cloud Recording One Year Prepay 1TB Monthly Usage	\$1,200.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-1TB-1-2Y	Cloud Recording Two Years Prepay 1TB Monthly Usage	\$2,400.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-1TB-1-3Y	Cloud Recording Three Years Prepay 1TB Monthly Usage	\$3,600.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-5TB-1-1Y	Cloud Recording One Year Prepay 5TB Monthly Usage	\$6,000.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-5TB-1-2Y	Cloud Recording Two Years Prepay 5TB Monthly Usage	\$12,000.00	1	N/A	N/A	
Cloud Recording	ZM-CLR-5TB-1-3Y	Cloud Recording Three Years Prepay 5TB Monthly Usage	\$18,000.00	1	N/A	N/A	
Concurrent Meetings - Add On							
Concurrent Meetings Basic	PAR1-CMADD-BAS-1Y	Concurrent Meeting Basic - 1 Year Prepay	\$96.00	1	1	9	
Concurrent Meetings Basic	PAR2-CMADD-BAS-1Y	Concurrent Meeting Basic - 1 Year Prepay	\$91.20	2	10	49	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Concurrent Meetings Basic	PAR3-CMADD-BAS-1Y	Concurrent Meeting Basic - 1 Year Prepay	\$86.40	3	50	99	
Concurrent Meetings Basic	PAR4-CMADD-BAS-1Y	Concurrent Meeting Basic - 1 Year Prepay	\$81.60	4	100	999999	
Concurrent Meetings Basic	PAR1-CMADD-BAS-2Y	Concurrent Meeting Basic - 2 Year Prepay	\$173.00	1	1	9	
Concurrent Meetings Basic	PAR2-CMADD-BAS-2Y	Concurrent Meeting Basic - 2 Year Prepay	\$164.00	2	10	49	
Concurrent Meetings Basic	PAR3-CMADD-BAS-2Y	Concurrent Meeting Basic - 2 Year Prepay	\$156.00	3	50	99	
Concurrent Meetings Basic	PAR4-CMADD-BAS-2Y	Concurrent Meeting Basic - 2 Year Prepay	\$147.00	4	100	999999	
Concurrent Meetings Basic	PAR1-CMADD-BAS-3Y	Concurrent Meeting Basic - 3 Year Prepay	\$245.00	1	1	9	
Concurrent Meetings Basic	PAR2-CMADD-BAS-3Y	Concurrent Meeting Basic - 3 Year Prepay	\$233.00	2	10	49	
Concurrent Meetings Basic	PAR3-CMADD-BAS-3Y	Concurrent Meeting Basic - 3 Year Prepay	\$220.00	3	50	99	
Concurrent Meetings Basic	PAR4-CMADD-BAS-3Y	Concurrent Meeting Basic - 3 Year Prepay	\$208.00	4	100	999999	
Concurrent Meetings Plus	PAR1-CMADD-PLUS-1Y	Concurrent Meeting Plus - 1 Year Prepay	\$336.00	1	1	9	
Concurrent Meetings Plus	PAR2-CMADD-PLUS-1Y	Concurrent Meeting Plus - 1 Year Prepay	\$319.20	2	10	49	
Concurrent Meetings Plus	PAR3-CMADD-PLUS-1Y	Concurrent Meeting Plus - 1 Year Prepay	\$302.40	3	50	99	
Concurrent Meetings Plus	PAR4-CMADD-PLUS-1Y	Concurrent Meeting Plus - 1 Year Prepay	\$285.60	4	100	999999	
Concurrent Meetings Plus	PAR1-CMADD-PLUS-2Y	Concurrent Meeting Plus - 2 Year Prepay	\$605.00	1	1	9	
Concurrent Meetings Plus	PAR2-CMADD-PLUS-2Y	Concurrent Meeting Plus - 2 Year Prepay	\$575.00	2	10	49	
Concurrent Meetings Plus	PAR3-CMADD-PLUS-2Y	Concurrent Meeting Plus - 2 Year Prepay	\$544.00	3	50	99	
Concurrent Meetings Plus	PAR4-CMADD-PLUS-2Y	Concurrent Meeting Plus - 2 Year Prepay	\$514.00	4	100	999999	
Concurrent Meetings Plus	PAR1-CMADD-PLUS-3Y	Concurrent Meeting Plus - 3 Year Prepay	\$857.00	1	1	9	
Concurrent Meetings Plus	PAR2-CMADD-PLUS-3Y	Concurrent Meeting Plus - 3 Year Prepay	\$814.00	2	10	49	
Concurrent Meetings Plus	PAR3-CMADD-PLUS-3Y	Concurrent Meeting Plus - 3 Year Prepay	\$771.00	3	50	99	
Concurrent Meetings Plus	PAR4-CMADD-PLUS-3Y	Concurrent Meeting Plus - 3 Year Prepay	\$725.00	4	100	999999	
Zoom Premier Support							
Premier Support Programs	ZM-P-1-1Y	TS Premier Annual (15.39% of ARR)	TBD	1	1	-	Minimum \$5000 ARR
Premier Support Programs	ZM-PP-1-1Y	TS Premier+ Annual (23.1% of ARR)	TBD	1	1	-	Minimum \$100,000 ARR
Premier Support Programs	ZM-P-1-2Y	TS Premier Two Year Prepay (15.39% of ARR)	TBD	1	1	-	Minimum \$5000 ARR
Premier Support Programs	ZM-PP-1-2Y	TS Premier+ Two Year Prepay (23.1% of ARR)	TBD	1	1	-	Minimum \$100,000 ARR
Premier Support Programs	ZM-P-1-3Y	TS Premier Three Year Prepay (15.39% of ARR)	TBD	1	1	-	Minimum \$5000 ARR
Premier Support Programs	ZM-PP-1-3Y	TS Premier+ Three Year Prepay (23.1% of ARR)	TBD	1	1	-	Minimum \$100,000 ARR
Zoom IQ For Sales							
Zoom IQ for Sales	ZM-IQ-1-1Y	Zoom IQ for Sales Annual	\$790.00	1	1	9	
Zoom IQ for Sales	ZM-IQ-2-1Y	Zoom IQ for Sales Annual	\$750.50	2	10	99	
Zoom IQ for Sales	ZM-IQ-3-1Y	Zoom IQ for Sales Annual	\$713.00	3	100	499	
Zoom IQ for Sales	ZM-IQ-4-1Y	Zoom IQ for Sales Annual	\$677.40	4	500	999	
Zoom IQ for Sales	ZM-IQ-5-1Y	Zoom IQ for Sales Annual	\$643.50	5	1,000	2,499	
Zoom IQ for Sales	ZM-IQ-6-1Y	Zoom IQ for Sales Annual	\$611.30	6	2,500	4,999	
Zoom IQ for Sales	ZM-IQ-7-1Y	Zoom IQ for Sales Annual	\$580.70	7	5,000	7,499	
Zoom IQ for Sales	ZM-IQ-8-1Y	Zoom IQ for Sales Annual	\$551.70	8	7,500	9,999	
Zoom IQ for Sales	ZM-IQ-9-1Y	Zoom IQ for Sales Annual	\$524.10	9	10,000	24,999	
Zoom IQ for Sales	ZM-IQ-10-1Y	Zoom IQ for Sales Annual	\$497.90	10	25,000	999999	
Zoom IQ for Sales	ZM-IQ-1-2Y	Zoom IQ for Sales Two Years Prepay	\$1,501.00	1	1	9	
Zoom IQ for Sales	ZM-IQ-2-2Y	Zoom IQ for Sales Two Years Prepay	\$1,425.95	2	10	99	
Zoom IQ for Sales	ZM-IQ-3-2Y	Zoom IQ for Sales Two Years Prepay	\$1,354.70	3	100	499	
Zoom IQ for Sales	ZM-IQ-4-2Y	Zoom IQ for Sales Two Years Prepay	\$1,287.06	4	500	999	
Zoom IQ for Sales	ZM-IQ-5-2Y	Zoom IQ for Sales Two Years Prepay	\$1,222.65	5	1,000	2,499	
Zoom IQ for Sales	ZM-IQ-6-2Y	Zoom IQ for Sales Two Years Prepay	\$1,161.47	6	2,500	4,999	
Zoom IQ for Sales	ZM-IQ-7-2Y	Zoom IQ for Sales Two Years Prepay	\$1,103.33	7	5,000	7,499	
Zoom IQ for Sales	ZM-IQ-8-2Y	Zoom IQ for Sales Two Years Prepay	\$1,048.23	8	7,500	9,999	
Zoom IQ for Sales	ZM-IQ-9-2Y	Zoom IQ for Sales Two Years Prepay	\$995.79	9	10,000	24,999	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom IQ for Sales	ZM-IQ-10-2Y	Zoom IQ for Sales Two Years Prepay	\$946.01	10	25,000	999999	
Zoom IQ for Sales	ZM-IQ-1-3Y	Zoom IQ for Sales Three Years Prepay	\$2,138.93	1	1	9	
Zoom IQ for Sales	ZM-IQ-2-3Y	Zoom IQ for Sales Three Years Prepay	\$2,031.98	2	10	99	
Zoom IQ for Sales	ZM-IQ-3-3Y	Zoom IQ for Sales Three Years Prepay	\$1,930.45	3	100	499	
Zoom IQ for Sales	ZM-IQ-4-3Y	Zoom IQ for Sales Three Years Prepay	\$1,834.06	4	500	999	
Zoom IQ for Sales	ZM-IQ-5-3Y	Zoom IQ for Sales Three Years Prepay	\$1,742.28	5	1,000	2,499	
Zoom IQ for Sales	ZM-IQ-6-3Y	Zoom IQ for Sales Three Years Prepay	\$1,655.09	6	2,500	4,999	
Zoom IQ for Sales	ZM-IQ-7-3Y	Zoom IQ for Sales Three Years Prepay	\$1,572.25	7	5,000	7,499	
Zoom IQ for Sales	ZM-IQ-8-3Y	Zoom IQ for Sales Three Years Prepay	\$1,493.73	8	7,500	9,999	
Zoom IQ for Sales	ZM-IQ-9-3Y	Zoom IQ for Sales Three Years Prepay	\$1,419.00	9	10,000	24,999	
Zoom IQ for Sales	ZM-IQ-10-3Y	Zoom IQ for Sales Three Years Prepay	\$1,348.06	10	25,000	999999	
Zoom Whiteboard							
Zoom Whiteboard	ZM-WBU-1-MO	Zoom Whiteboard - Unlimited Boards Monthly	\$2.49	1	1	-	
Zoom Whiteboard	ZM-WBU-1-1Y	Zoom Whiteboard - Unlimited Boards - 1 Year Prepay	\$24.90	1	1	-	
Zoom Whiteboard	ZM-WBU-1-2Y	Zoom Whiteboard - Unlimited Boards - 2 Year Prepay	\$47.31	1	1	-	
Zoom Whiteboard	ZM-WBU-1-3Y	Zoom Whiteboard - Unlimited Boards - 3 Year Prepay	\$67.42	1	1	-	
Zoom Whiteboard Plus							
Zoom Whiteboard Plus	ZM-WBP-1-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$70.00	1	1	49	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-2-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$66.50	2	50	249	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-3-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$63.20	3	250	999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-4-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$60.00	4	1,000	2,499	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-5-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$57.00	5	2,500	4,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-6-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$54.20	6	5,000	9,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-7-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$51.50	7	10,000	19,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-8-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$48.90	8	20,000	49,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-9-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$46.50	9	50,000	74,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-10-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$44.20	10	75,000	99,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-11-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$42.00	11	100,000	249,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-12-1Y	Zoom Whiteboard Plus - Unlimited Boards Annual	\$39.90	12	250,000	999,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-1-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$133.00	1	1	49	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-2-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$126.35	2	50	249	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-3-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$120.08	3	250	999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-4-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$114.00	4	1,000	2,499	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-5-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$108.30	5	2,500	4,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-6-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$102.98	6	5,000	9,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-7-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$97.85	7	10,000	19,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-8-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$92.91	8	20,000	49,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-9-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$88.35	9	50,000	74,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-10-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$83.98	10	75,000	99,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-11-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$79.80	11	100,000	249,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-12-2Y	Zoom Whiteboard Plus - Unlimited Boards Two Years Pre	\$75.81	12	250,000	999,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-1-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$189.53	1	1	49	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-2-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$180.05	2	50	249	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-3-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$171.11	3	250	999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-4-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$162.45	4	1,000	2,499	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-5-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$154.33	5	2,500	4,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-6-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$146.75	6	5,000	9,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-7-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$139.44	7	10,000	19,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-8-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$132.40	8	20,000	49,999	New November 1 2022

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Zoom Whiteboard Plus	ZM-WBP-9-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$125.90	9	50,000	74,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-10-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$119.67	10	75,000	99,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-11-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$113.72	11	100,000	249,999	New November 1 2022
Zoom Whiteboard Plus	ZM-WBP-12-3Y	Zoom Whiteboard Plus - Unlimited Boards Three Years P	\$108.03	12	250,000	999,999	New November 1 2022
Workspace Reservation							
Zoom Workspace Reservation	ZM-WR-1-1Y	Workspace Reservation Annual	\$15.00	1	1	9	
Zoom Workspace Reservation	ZM-WR-2-1Y	Workspace Reservation Annual	\$14.30	2	10	99	
Zoom Workspace Reservation	ZM-WR-3-1Y	Workspace Reservation Annual	\$13.60	3	100	499	
Zoom Workspace Reservation	ZM-WR-4-1Y	Workspace Reservation Annual	\$12.90	4	500	999	
Zoom Workspace Reservation	ZM-WR-5-1Y	Workspace Reservation Annual	\$12.30	5	1,000	2499	
Zoom Workspace Reservation	ZM-WR-6-1Y	Workspace Reservation Annual	\$11.70	6	2,500	4999	
Zoom Workspace Reservation	ZM-WR-7-1Y	Workspace Reservation Annual	\$11.10	7	5,000	7499	
Zoom Workspace Reservation	ZM-WR-8-1Y	Workspace Reservation Annual	\$10.50	8	7,500	9999	
Zoom Workspace Reservation	ZM-WR-9-1Y	Workspace Reservation Annual	\$10.00	9	10,000	24999	
Zoom Workspace Reservation	ZM-WR-10-1Y	Workspace Reservation Annual	\$9.50	10	25,000	999,999	
Zoom Workspace Reservation	ZM-WR-1-2Y	Workspace Reservation Two Years Prepay	\$28.50	1	1	9	
Zoom Workspace Reservation	ZM-WR-2-2Y	Workspace Reservation Two Years Prepay	\$27.17	2	10	99	
Zoom Workspace Reservation	ZM-WR-3-2Y	Workspace Reservation Two Years Prepay	\$25.84	3	100	499	
Zoom Workspace Reservation	ZM-WR-4-2Y	Workspace Reservation Two Years Prepay	\$24.51	4	500	999	
Zoom Workspace Reservation	ZM-WR-5-2Y	Workspace Reservation Two Years Prepay	\$23.37	5	1,000	2499	
Zoom Workspace Reservation	ZM-WR-6-2Y	Workspace Reservation Two Years Prepay	\$22.23	6	2,500	4999	
Zoom Workspace Reservation	ZM-WR-7-2Y	Workspace Reservation Two Years Prepay	\$21.09	7	5,000	7499	
Zoom Workspace Reservation	ZM-WR-8-2Y	Workspace Reservation Two Years Prepay	\$19.95	8	7,500	9999	
Zoom Workspace Reservation	ZM-WR-9-2Y	Workspace Reservation Two Years Prepay	\$19.00	9	10,000	24999	
Zoom Workspace Reservation	ZM-WR-10-2Y	Workspace Reservation Two Years Prepay	\$18.05	10	25,000	999,999	
Zoom Workspace Reservation	ZM-WR-1-3Y	Workspace Reservation Three Years Prepay	\$40.61	1	1	9	
Zoom Workspace Reservation	ZM-WR-2-3Y	Workspace Reservation Three Years Prepay	\$38.72	2	10	99	
Zoom Workspace Reservation	ZM-WR-3-3Y	Workspace Reservation Three Years Prepay	\$36.82	3	100	499	
Zoom Workspace Reservation	ZM-WR-4-3Y	Workspace Reservation Three Years Prepay	\$34.93	4	500	999	
Zoom Workspace Reservation	ZM-WR-5-3Y	Workspace Reservation Three Years Prepay	\$33.30	5	1,000	2499	
Zoom Workspace Reservation	ZM-WR-6-3Y	Workspace Reservation Three Years Prepay	\$31.68	6	2,500	4999	
Zoom Workspace Reservation	ZM-WR-7-3Y	Workspace Reservation Three Years Prepay	\$30.05	7	5,000	7499	
Zoom Workspace Reservation	ZM-WR-8-3Y	Workspace Reservation Three Years Prepay	\$28.43	8	7,500	9999	
Zoom Workspace Reservation	ZM-WR-9-3Y	Workspace Reservation Three Years Prepay	\$27.08	9	10,000	24999	
Zoom Workspace Reservation	ZM-WR-10-3Y	Workspace Reservation Three Years Prepay	\$25.72	10	25,000	999,999	
Translated Captions							
Translated Captions	ZM-TC-1-1Y	Zoom Translated Captions Annual	\$50.00	1	1	49	
Translated Captions	ZM-TC-2-1Y	Zoom Translated Captions Annual	\$47.50	2	50	249	
Translated Captions	ZM-TC-3-1Y	Zoom Translated Captions Annual	\$45.13	3	250	499	
Translated Captions	ZM-TC-4-1Y	Zoom Translated Captions Annual	\$42.87	4	500	999	
Translated Captions	ZM-TC-5-1Y	Zoom Translated Captions Annual	\$40.73	5	1,000	2,499	
Translated Captions	ZM-TC-6-1Y	Zoom Translated Captions Annual	\$38.69	6	2,500	4,999	
Translated Captions	ZM-TC-7-1Y	Zoom Translated Captions Annual	\$36.76	7	5,000	7,499	
Translated Captions	ZM-TC-8-1Y	Zoom Translated Captions Annual	\$34.92	8	7,500	9,999	
Translated Captions	ZM-TC-9-1Y	Zoom Translated Captions Annual	\$33.17	9	10,000	24,999	
Translated Captions	ZM-TC-10-1Y	Zoom Translated Captions Annual	\$31.51	10	25,000	49,999	
Translated Captions	ZM-TC-11-1Y	Zoom Translated Captions Annual	\$29.93	11	50,000	999,999	
Translated Captions	ZM-TC-1-2Y	Zoom Translated Captions Two Years Prepay	\$90.00	1	1	49	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Translated Captions	ZM-TC-2-2Y	Zoom Translated Captions Two Years Prepay	\$85.50	2	50	249	
Translated Captions	ZM-TC-3-2Y	Zoom Translated Captions Two Years Prepay	\$81.23	3	250	499	
Translated Captions	ZM-TC-4-2Y	Zoom Translated Captions Two Years Prepay	\$77.17	4	500	999	
Translated Captions	ZM-TC-5-2Y	Zoom Translated Captions Two Years Prepay	\$73.31	5	1,000	2,499	
Translated Captions	ZM-TC-6-2Y	Zoom Translated Captions Two Years Prepay	\$69.64	6	2,500	4,999	
Translated Captions	ZM-TC-7-2Y	Zoom Translated Captions Two Years Prepay	\$66.16	7	5,000	7,499	
Translated Captions	ZM-TC-8-2Y	Zoom Translated Captions Two Years Prepay	\$62.85	8	7,500	9,999	
Translated Captions	ZM-TC-9-2Y	Zoom Translated Captions Two Years Prepay	\$59.71	9	10,000	24,999	
Translated Captions	ZM-TC-10-2Y	Zoom Translated Captions Two Years Prepay	\$56.72	10	25,000	49,999	
Translated Captions	ZM-TC-11-2Y	Zoom Translated Captions Two Years Prepay	\$53.88	11	50,000	999,999	
Translated Captions	ZM-TC-1-3Y	Zoom Translated Captions Three Years Prepay	\$127.50	1	1	49	
Translated Captions	ZM-TC-2-3Y	Zoom Translated Captions Three Years Prepay	\$121.13	2	50	249	
Translated Captions	ZM-TC-3-3Y	Zoom Translated Captions Three Years Prepay	\$115.07	3	250	499	
Translated Captions	ZM-TC-4-3Y	Zoom Translated Captions Three Years Prepay	\$109.32	4	500	999	
Translated Captions	ZM-TC-5-3Y	Zoom Translated Captions Three Years Prepay	\$103.85	5	1,000	2,499	
Translated Captions	ZM-TC-6-3Y	Zoom Translated Captions Three Years Prepay	\$98.66	6	2,500	4,999	
Translated Captions	ZM-TC-7-3Y	Zoom Translated Captions Three Years Prepay	\$93.73	7	5,000	7,499	
Translated Captions	ZM-TC-8-3Y	Zoom Translated Captions Three Years Prepay	\$89.04	8	7,500	9,999	
Translated Captions	ZM-TC-9-3Y	Zoom Translated Captions Three Years Prepay	\$84.59	9	10,000	24,999	
Translated Captions	ZM-TC-10-3Y	Zoom Translated Captions Three Years Prepay	\$80.36	10	25,000	49,999	
Translated Captions	ZM-TC-11-3Y	Zoom Translated Captions Three Years Prepay	\$76.34	11	50,000	999,999	
Zoom Node							
Zoom Node	ZM-ZN-1-1Y	Zoom Node Annual	\$0.00	1	1	-	
Zoom Node	ZM-ZN-1-2Y	Zoom Node Two Years Prepay	\$0.00	1	1	-	
Zoom Node	ZM-ZN-1-3Y	Zoom Node Three Years Prepay	\$0.00	1	1	-	
Included at No Cost Skus							
Incl. at No Cost Licenses	PAR-PRO-BASE-INCL	Zoom Meetings - Pro License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-BIZ-BASE-INCL	Zoom Meetings - Business License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-EDU-BASE-INCL	Education License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-ENT-BASE-INCL	Enterprise License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-LMR-500-INCL	Large Meeting Room 500 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-LMR-1000-INCL	Large Meeting Room 1,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Incl. at No Cost Licenses	PAR-WEB-100-INCL	Webinar 100 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-500-INCL	Webinar 500 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-1000-INCL	Webinar 1,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-3000-INCL	Webinar 3,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-5000-INCL	Webinar 5,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-10K-INCL	Webinar 10,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-20K-INCL	Webinar 20,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-30K-INCL	Webinar 30,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-40K-INCL	Webinar 40,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-WEB-50K-INCL	Webinar 50,000 Addon License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-ROOM-BASE-INCL	Zoom Room License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-CRC-1-INCL	Conference Room Connector Ports - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-CLR-100G-INCL	Cloud Recording 100GB - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-CLR-500G-INCL	Cloud Recording 500GB - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	

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Zoom Product	SKU	Description	MSRP (USD)	Tier	Tier Quantity Start	Tier Quantity End	Notes (New or Change and Date)
Incl. at No Cost Licenses	PAR-CLR-3TB-INCL	Cloud Recording 3TB - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	
Incl. at No Cost Licenses	PAR-AH-BASE-INCL	Active Host License - Included at No Cost. Any reduction in paid Licenses would result in the removal of "Included at No Cost" License. Requires a Paid Subscription for Zoom Services.	Included at No Cost	N/A	N/A	N/A	