

## Vbrick Systems, Inc Proprietary & Confidential

Effective 1 March 2020

Product Family	Product Description	List Price	Product Code	Support	Other	Agency Approvals		Compatible
9000 H.264 Encoding	9000 & 7000 Series Rack Mount Chassis - 11 slot chassis for 7000 Series and 9000 Series blades.	\$9,895.00	8570-1000	Available? Yes	Warranty N/A	FCC, CE	Server	Server Price
9						-		
9000 H.264 Encoding	9000 Shelf Fan Tray Assembly 8U - Replacement Fan tray for 8570-1000 Rack Mount Chassis	\$995.00	8571-1000	No	N/A	FCC, CE		
9000 H.264 Encoding	9000 Shelf Power Supply Assembly 8U - Replacement Power Supply for 8570-1000 Rack Mount Chassis	\$625.00	8572-1000	No	N/A	FCC, CE		
9000 H.264 Encoding	HPS 9000 HIGH DEFINITION DECODING APPLIANCE. One channel with HDMI, YPbPr Component, SDI, or	\$5,495.00	9311-0051-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING APPLIANCE - One channel with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$7,995.00	9311-1100-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING APPLIANCE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$11,995.00	9311-1111-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING/DECODING APPLIANCE - One input and one output channel with HDMI, YPbPr Component,	\$9,995.00	9311-1151-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING APPLIANCE - Four channels with HDMI or YPbPr Component video inputs.	\$15,995.00	9311-1212-000	Yes		FCC, CE		
9000 H.264 Encoding	9000 PRESENTER - High Definition Enterprise Encoding Appliance with Presenter features (no additional license	\$11,995.00	9311-1612-100	Yes		,		
9000 H.264 Elicoullig	required) with Hard Drive. Two channels with audio with HDMI or YPbPr Component video inputs, and two	\$11,995.00	5511-1012-100	165				
9000 H.264 Encoding	HPS 9000 ENCODING BLADE - Two channels with HDMI, YPbPr Component, SDI, or Composite video inputs.	\$11,995.00	9314-1111-000	Yes		FCC, CE		
9000 H.264 Encoding	HPS 9000 ENCODING BLADE - Four channels with HDMI or YPbPr Component video inputs.	\$14,995.00	9314-1212-000	Yes		FCC, CE		
DME HW/SW	Distributed Media Engine (DME) Small XPS 7530 Server - Physical server used for installing DME Model 7530	\$2.208.33	8310-0007-000	No	3 Year DELL	FCC, CE		
DIVIE HVV/SVV	software. This is only sold in combination with DME Model 7530 software. This hardware may not be purchased	<i>\$2,200.00</i>	0010 0007 000	110	Warranty	100,02		
	separately from the software. Price does not include specified software licenses. Delivered with DELL 3 year				trantantey			
DME HW/SW	Distributed Media Engine (DME) XPS 7550 / 7570 Server - Physical server used for installing DME Model 7550 or	\$12,170.45	8310-1001	No	3 Year DELL	FCC, CE, IRAM,		
	7570 software. This is only sold in combination with DME Model 7550 or 7570 software. This hardware may not				Warranty	BELLIS, UL, CQC		
	be purchased separately from the software. Price does not include specified software licenses. Delivered with					(CCC), KONCAR,		
DME Subscription	DISTRIBUTED MEDIA ENGINE (DME) BPS 7530 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides	\$2,590.48	7500-0285	Yes				
	OS, media redistribution, transformation, VOD content serving & storage. Limited to 250 Mbps live throughput							
	and up to 25 concurrent streams. Includes Platinum Software Support. Does not include transrating capability. DISTRIBUTED MEDIA ENGINE (DME) XPS 7550 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides	ĆE 400.0E	7500 0200					
DME Subscription	OS, media redistribution, transformation, VOD content serving & storage. Limited to 500 Mbps live throughput	\$5,180.95	7500-0286	Yes				
	and up to 35 concurrent streams. Includes Platinum Software Support. Includes transrating capability. Requires							
DME Subscription	DISTRIBUTED MEDIA ENGINE (DME) HPS 7570 - VM/OVA SOFTWARE ONLY - SUBSCRIPTION - ANNUAL - Provides	\$9,714.29	7500-0287	Yes				
Dine outcomption	OS, media redistribution, transformation, VOD content serving & storage. Limited to 3 Gbps live throughput and							
	up to 60 concurrent streams. Includes Platinum Software Support. Includes transrating capability. Requires							
DME Subscription	Distributed Media Engine BPS 7530 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS,	\$2,590.48	7500-0300	Yes			8310-0007-	\$2,208.33
	media redistribution, transformation, VoD content serving & storage. Limited to 250 Mbps live throughput and						000	
DME Subseriation	up to 25 concurrent streams. Does not include transrating capability. Includes Platinum Software Support. Distributed Media Engine XPS 7550 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS,	\$5,180.95	7500-0301	Yes			8310-1001	\$12,170.45
DME Subscription	media redistribution, transformation, VoD content serving & storage. Limited to 500 Mbps live throughput and	\$5,180.95	/500-0301	res			8310-1001	\$12,170.45
	up to 35 concurrent streams. Includes transrating capability. Includes Platinum Software Support. Requires							
DME Subscription	Distributed Media Engine HPS 7570 - SW ONLY - SUBSCRIPTION - ANNUAL - (REQUIRES SERVER) - Provides OS,	\$9,714.29	7500-0302	Yes			8310-1001	\$12,170.45
	media redistribution, transformation, VoD content serving & storage. Limited to 3 Gbps live throughput and up							
	to 60 concurrent streams. Includes transrating capability. Includes Platinum Software Support. Requires Vbrick							
DME Subscription	DISTRIBUTED MEDIA ENGINE 7530 to 7550 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the	\$2,590.47	7511-0286	Yes				
	software from DME 7530 Edition (small) to DME 7550 Edition (medium). Upgraded DME licenses only valid							
	when (a) MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been	A . 500 0 .			<b> </b>		ļ	
DME Subscription	DISTRIBUTED MEDIA ENGINE 7550 to 7570 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the software from DME 7550 Edition (medium) to DME 7570 Edition (large). Upgraded DME licenses only valid when	\$4,533.34	7511-0287	Yes				
	(a) MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been retired.							

DME Subscription	DISTRIBUTED MEDIA ENGINE 7530 to 7570 SOFTWARE ONLY UPGRADE - Annual Subscription - Upgrades the	\$7,123.81	7512-0287	Yes			
	software from DME 7530 Edition (small) to DME 7570 Edition (large). Upgraded DME licenses only valid when (a)		/312-028/	Tes			
	MAC address remains the same as legacy DME or (b) upon certification that legacy DME has been retired.						
Other Hardware	LINE CORD CONTINENTAL EUROPE - Replaces standard cable used in the US for Vbrick power supply for all	\$35.00	8000-0011	Yes	N/A		
Other Hardware	LINE CORD UNITED KINGDOM - Replaces standard cable used in the US for Vbrick power supply for all Vbrick	\$35.00	8000-0012	Yes	N/A		
Other Hardware	POWER SUPPLY UNIVERSAL WITH USA LINECORD - Vbrick power supply and USA line cord for MPEG2, MPEG4, and Windows Media products (4000-5000-6000 series appliances).	\$80.00	8000-0015	No	N/A		
Other Hardware	LINE CORD STANDARD USA - Cable used in the US for Vbrick power supply for all Vbrick appliances.	\$35.00	8000-0016	Yes	N/A		
Other Hardware	LONG RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two Vbrick appliances side by side or	\$145.00	8000-0125	No	N/A		
<b>a</b>	four Vbrick appliances stacked two high, with an extended area to hold power supplies and cabling. Dimensions	4115.00					
Other Hardware	SHORT RACK SHELF FOR VBRICK APPLIANCES - Rack shelf that can hold up to two Vbrick appliances side by side	\$115.00	8000-0126	No	N/A		
	or four Vbrick appliances stacked two high. Typically used in high density deployments with Power Supply Rack Shelf. Note: Power Supply Rack only fits series 4000-5000-6000 appliances. Dimensions 13"x19"x3.5"						
	7000 Series Power Supply w/US Line Cord - Vbrick power supply and USA line cord for 7000 Series Encoding	¢80.00	8000 0344	No	N/A		
Other Hardware		\$80.00	8000-0244		N/A		
Other Hardware	9000 Series Power Supply w/US Line Cord - Vbrick power supply and USA line cord for 9000 Series Encoding	\$120.00	8000-0262	No			
Other Hardware	Replacement 9000 Series AVM Cable Unbalanced - for use with 9000 Series Network Video Appliances.	\$150.00	8100-0031	No			
Other Hardware	9000 SERIES BREAKOUT CABLE WITH XLR - For use with all 9000 Series Encoder and Decoder models except	\$125.00	8100-0032	Yes			
	quad encoder and Presenter. One YPbPr Component Video, One Composite Video, and One Balanced Stereo						
Pro Services	Technical Event Services Base Subscription - Annual subscription pricing providing remote support intended for	\$1,250.00	PS-EVNT-BA	No	N/A		
	frequent events covering day-of event support. Pricing is per event (minimum 4) and any unused events expire						
	at the end of each subscription year. Services are remote only; Travel and Expenses are not included.						
Pro Services	Technical Event Services Premium Subscription - Annual subscription pricing intended for large, high profile	\$4,800.00	PS-EVNT-PR	No	N/A		
	events including remote pre-event testing, day-of event support and post event reporting. Pricing is per event						
	(minimum 1) and any unused events expire at the end of each subscription year. Services are remote only;						
Pro Services	Professional Services Fixed Fee Labor - Fixed Fee pricing for Vbrick Professional Services. Travel and Expenses	\$0.00	PS-SVCS-FF	No			
Pro Services	Fixed Fee pricing for Vbrick Professional Services. This entire project value shall be invoiced upon project	\$0.00	PS-SVCS-FF-	No			
	initiation and prepaid in advance of delivery of services, where project initiation is defined as the date upon		PREPAID				
	which the project kick-off is conducted. Travel and Expenses are not included within this fixed fee and will be						
Pro Services	Premium Services Service options include quarterly operational planning, DME update service, live event	\$0.00	PS-SVCS-PR	No	N/A		
	services. Pricing is per year unless otherwise specifically noted in SOW. Rev monitoring/update service available						
	for on-premises environment. Services require baseline health check unless immediately following new						
Pro Services	Professional Services Time and Materials - Time and Materials hourly labor pricing for Vbrick Professional	\$300.00	PS-SVCS-TM	No			
	Services. Services will be delivered remotely or on-site, with on-site services subject to a minimum restriction of						
	3 contiguous days and appropriate travel budget. For on-site, a minimum of 8 hours is charged for each day.	40 500 00					
Pro Services	Professional Services Travel Time - Per project trip charge for travel time when a project includes on site labor	\$2,500.00	PS-SVCS-TT	No			
	less than three days. This charge is waived when an on-site project trip is three days or more. Note that PS-TRAV- ACT are travel and subsistence expense charges and are not included in this price.						
Due Comisso	Professional Services Travel & Subsistence - Travel and expense costs associated with on-site Vbrick Professional	ć0.00	PS-TRAV-ACT	No			-
Pro Services	Services (Professional Services labor rate not included). The actual costs for expenses will be invoiced after the	\$0.00	PS-TRAV-ACT	No			
	travel and associated costs have been incurred under the terms of the Statement of Work (SOW). Vbrick travel						
	and expenses policy applies unless customer travel policy agreed in SOW or Master Agreement. Quantity is for						
Renewal	VBCARE Technical Support Service - Gold Plus Renewal Coverage - Vbrick's Technical Support Service offering	\$0.00	RWVBCARE-	No			
	provides Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product	+	GOLDPLUS				
	Support in conjunction with Vbrick channel partners. One year of Gold Plus Service was included in the purchase		55251205			1	1
	price of Vbrick hardware products. Full details of the program are available at: www.vbrick.com/support.						
Renewal	VBCARE Technical Support Service - Platinum Renewal Coverage - Vbrick's VBCARE Platinum Technical Support	\$0.00	RWVBCARE-	No			
	Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone		PLATINUM			1	1
	support during non-business hours, access to self-service support portal (Case submission, Knowledge Base,						
	FAQs, RMA tracking, Documentation and Training Portal), expedited response times and communication					1	1
	frequency, priority queue processing for reported issues, patch release assistance and application support,						
	updates to covered software, technical and release bulletins, and quarterly newsletter. Full details of the						

REV	Rev On Prem Subscription. Vbrick Enterprise Video Platform software provides a video platform for managing	\$35.00	7500-0263-000	Yes				
	and accessing Live and On-Demand video. This license includes user and admin portal and reporting	<i>233.00</i>	7500 0205 000	103				
	functionality. This subscription is priced per user per year and includes customer support. Requires customer							
REV	Rev - Cloud Subscription - User Subscription. Vbrick Enterprise Video Platform software provides a video	\$35.00	7500-0281	Yes				
	platform for creating, managing and accessing Live and On-Demand video. Includes user and admin portal and	<i>233.00</i>	,500 0201	105				
	reporting functionality. This subscription is priced per user per year, hosted on Vbrick Cloud and includes							
	customer support. Included per whole increment of 1000 users is 250gb of Cloud video storage (up to 5TB total)							
	and 2500 hours per year of anonymous and SIP recording usage. Named user licenses include cloud and local							
REV	Rev Cloud - Additional Storage. Available only with Rev Standard Cloud Subscription. Provides an additional	\$3,750.00	7500-0291	Yes				
REV	Rev - Cloud Subscription - 5000 Access Hours per year - Enables anonymous and authenticated access to Live	\$25,000.00	7500-3100-0005	Yes				
NEV	Webcasts, On-Demand video, and SIP recording functionality. Includes 5,000 hours per year of cloud access and	\$25,000.00	7500-5100-0005	163				
	CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP							
	recording usage counts against platform access hour allotment, and includes 125gb of cloud storage. When							
	combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP							
	Rev - Cloud Subscription - 10000 Access Hours per year - Enables anonymous and authenticated access to Live	\$35,000.00	7500-3100-0010	Yes				
REV	Webcasts, On-Demand video, and SIP recording functionality. Includes 10,000 hours per year of cloud access	\$55,000.00	7500-5100-0010	Tes				
	and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP							
	recording usage counts against platform access hour allotment, and includes 250gb of cloud storage. When							
	combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP							
REV	Rev - Cloud Subscription - 50000 Access Hours per year - Enables anonymous and authenticated access to Live	\$81,250.00	7500-3100-0050	Yes				
REV	Webcasts, On-Demand video, and SIP recording functionality. Includes 50,000 hours per year of cloud access	381,230.00	/300-3100-0030	Tes				
	and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP							
	recording usage counts against platform access hour allotment, and includes 500gb of cloud storage. When							
	combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP							
REV	Rev - Cloud Subscription - 100000 Access Hours per year - Enables anonymous and authenticated access to Live	\$126,000.00	7500-3100-0100	Yes				
NEV	Webcasts, On-Demand video, and SIP recording functionality. Includes 100,000 hours per year of cloud access	\$120,000.00	7500-5100-0100	163				
	and CDN delivery. When purchased as a stand-alone option, all anonymous and authenticated viewing and SIP							
	recording usage counts against platform access hour allotment, and includes 1tb of cloud storage. When							
	combined with separately purchased Rev Cloud user subscriptions, provides additional anonymous and SIP							
REV	Rev - On Prem Subscription - 5000 Access Hours per year - Enables anonymous access to Live Webcasts and On-	\$25,000.00	7500-3101-0005	Yes				
NEV	Demand video. Includes 5,000 hours per year of On Prem Rev access. Must be combined with separately	\$25,000.00	7500-5101-0005	163				
	purchased Rev On Prem user licenses. Hours expire 1 year after purchase.							
REV	Rev - On Prem Subscription - 10000 Access Hours per year - Enables anonymous access to Live Webcasts and On-	\$35,000.00	7500-3101-0010	Yes				
	Demand video. Includes 10,000 hours per year of On Prem Rev access. Must be combined with separately	\$33,000.00	/500 5101 0010	105				
	purchased Rev On Prem user licenses. Hours expire 1 year after purchase.							
REV	Rev - On Prem Subscription - 50000 Access Hours per year - Enables anonymous access to Live Webcasts and On-	\$81,250.00	7500-3101-0050	Yes				
NE V	Demand video. Includes 50,000 hours per year of On Prem Rev access. Must be combined with separately	<i>301,230.00</i>	/300-3101-0030	163				
	purchased Rev On Prem user licenses. Hours expire 1 year after purchase.							
REV	Rev - On Prem Subscription - 100000 Access Hours per year - Enables anonymous access to Live Webcasts and	\$126,000.00	7500-3101-0100	Yes				
	On-Demand video. Includes 100,000 hours per year of On Prem Rev access. Must be combined with separately	\$120,000.00	/500 5101 0100	105				
	purchased Rev On Prem user licenses. Hours expire 1 year after purchase.							
REV	REV CONNECT - SINGLE LICENSE. Rev Connect is Vbrick Rev's, cloud-based distribution technology integrated	\$350.00	7500-3200-1001	Yes				
NE V	into Rev providing peer-assisted distribution for Live Webcasts. Rev utilizes each Rev Create license to a single	\$550.00	7500-5200-1001	163				
	Peer Mesh. Each Peer Mesh will support and facilitate peer-assisted content sharing between up to 25							
	authorized Rev viewers distributing Live WebCasts. Rev Connect works within the Rev play, and there are no							
	additional downloads or installs. Licenses are controlled and assigned to Zones by Administrators. A license is							
REV	Vbrick Rev's Video Al module, Rev IQ, allows access to Video Al features within the Rev platform and includes	\$8,000.00	7500-3300-0010	Yes	1	1	1	1
	100 credits of video processing. The features include tagging which system users appear in videos that are	20,000.00	, 550 5500 0010	103				
	processed using our facial recognition capabilities. The company opts into the service and end users have the							
					1	1		1
	ability to opt out individually. Specific Video AI features consume AI Processing credits at different rates. Facial							

	Vbrick Rev's Video AI module, Rev IQ, allows access to Video AI features within the Rev platform and includes	622 466 67	7500 2200 0050	N/	1	1	I
REV		\$22,166.67	7500-3300-0050	Yes			
	250 credits of video processing. The features include tagging which system users appear in videos that are						
	processed using our facial recognition capabilities. The company opts into the service and end users have the						
	ability to opt out individually. Specific Video AI features consume AI Processing credits at different rates. Facial						
	Recognition uses credits at a rate of 3 credits per hour. This is an add-on purchase only to complement previous						
REV	Vbrick Rev's Video AI module, Rev IQ, allows access to Video AI features within the Rev platform and includes	\$48,000.00	7500-3300-0100	Yes			
	500 credits of video processing. The features include tagging which system users appear in videos that are						
	processed using our facial recognition capabilities. The company opts into the service and end users have the						
	ability to opt out individually. Specific Video AI features consume AI Processing credits at different rates. Facial						
	Recognition uses credits at a rate of 3 credits per hour. This is an add-on purchase only to complement previous						
REV	Vbrick Rev IQ credits, are an add-on to the Rev IQ module that provide 1000 credits of video processing. The	\$5,500.00	7500-3310-0100	Yes			
	features include tagging which system users appear in videos that are processed using our facial recognition						
	capabilities. The company opts into the service and end users have the ability to opt out individually. Specific						
	Video AI features consume Rev IQ credits credits at different rates. Facial Recognition uses credits at a rate of 3						
REV	Vbrick Rev's IQ credits, are an add-on the the Rev IQ module that provide 5000 credits of video processing. The	\$26,250.00	7500-3310-0500	Yes			
	features include tagging which system users appear in videos that are processed using our facial recognition						
	capabilities. The company opts into the service and end users have the ability to opt out individually. Specific						
	Video AI features consume Rev IQ credits at different rates. Facial Recognition uses credits at a rate of 3 credits						
REV	Vbrick Rev's IQ credits, are an add-on the the Rev IQ module that provide 10000 credits of video processing. The	\$50,000.00	7500-3310-1000	Yes			
	features include tagging which system users appear in videos that are processed using our facial recognition						
	capabilities. The company opts into the service and end users have the ability to opt out individually. Specific						
	Video AI features consume Rev IQ credits at different rates. Facial Recognition uses credits at a rate of 3 credits						
Support	VBRICK TECHNICAL SUPPORT SERVICE - GOLDPLUS - Vbrick's Gold Technical Support Service offering provides	\$0.00	VBCARE-GOLDPLUS	No			
	Hardware Warranty (Standard RMA), Software Updates (Minor releases and patches), and Product Support in						
	conjunction with Vbrick channel partners. One year of Gold Service is included in the purchase price of Vbrick						
Support	VBCARE TECHNICAL SUPPORT SERVICE - PLATINUM COVERAGE - Vbrick's VBCARE Platinum Technical Support	\$0.00	VBCARE-PLATINUM	No			
oupport	Service offering provides Help Desk Support (phone, email, support portal) during business hours and phone	,					
	support during non-business hours, access to self-service support portal (Case submission, Knowledge Base,						
	FAQs, RMA tracking, Documentation and Training Portal), expedited response times and communication						
	frequency, priority queue processing for reported issues, patch release assistance and application support,						
	updates to covered software, technical and release bulletins, and guarterly newsletter. Full details of the						
Training	Vbrick Implementation Certification Program - Renewal Subscription. This is a single user annual renewal	\$500.00	PS-TRAIN-ICPREN	No			1
Training	subscription to this program for a single named user. Subscription term runs 12 months from login. This	2500.00					
	program is only for implementation partners who wish to become certified on the Vbrick Solution of the Rev						
Training	Vbrick Implementation Certification Program - Annual Subscription. This is a single user annual subscription to	\$1,500.00	PS-TRAIN-ICPSUB	No			1
nannig	this program for a single named user. Subscription term runs 12 months from login. This program targets	Ş1,500.00	1 5 TIVAIN-ICE SUB	NO			
	implementation partners who wish to become certified on the Vbrick Solution of the Rev and DME products.						
	implementation partners who wish to become certified on the volick solution of the Rev and Divie products.	I					1