

Brother International Corporation

DIR-CPO-4410

Appendix C Pricing Index

Monochrome, B&W MFD	
Volume Band M1	1 - 30 Pages Per Minute (PPM)
Volume Band M2	31 - 49 Pages Per Minute (PPM)
Volume Band M3	50 - 68 Pages Per Minute (PPM)
Volume Band M4	69 - 89 Pages Per Minute (PPM)
Volume Band M5	90 + Pages Per Minute (PPM)
Color and B&W MFD	
Volume Band C1	1 - 30 Pages Per Minute (PPM)
Volume Band C2	31 - 50 Pages Per Minute (PPM)
Volume Band C3	51 + Pages Per Minute (PPM)

PRODUCTS

SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
Non-MFD-Scanner DS620, ADS2200	BROTHER	27.22%
Non-MFD-Scanner DS720D	BROTHER	24.10%
Non-MFD-Scanner DS820W	BROTHER	20.60%
Non-MFD-Scanner DS920DW	BROTHER	22.33%
Non-MFD-Scanner ADS1000W, ADS1250W	BROTHER	30.83%
Non-MFD-Scanner ADS1500W, ADS1700W	BROTHER	29.48%
Non-MFD-Scanner ADS2400N, ADS3000N, PDS6000	BROTHER	30.53%
Non-MFD-Scanner ADS2700W	BROTHER	33.23%
Non-MFD-Scanner ADS2800W	BROTHER	23.65%
Non-MFD-Scanner ADS3600W	BROTHER	30.96%
Non-MFD-Scanner PDS5000	BROTHER	31.29%
Non-MFD-Scanner PDS5000F	BROTHER	29.94%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
VOLUME BAND M1 PRINTER BLACK AND WHITE HLL2300D	BROTHER	44.86%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL2350DW	BROTHER	40.45%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL2370DW	BROTHER	35.49%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL2370DWXL	BROTHER	42.11%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL2390DW	BROTHER	35.27%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL2395DW	BROTHER	32.51%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL5100DN, HLL5200DWT	BROTHER	33.83%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL5200DW	BROTHER	34.78%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL6200DW	BROTHER	37.97%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL6200DWT	BROTHER	36.84%
VOLUME BAND M2 PRINTER BLACK AND WHITE HLL6250DW	BROTHER	57.47%
VOLUME BAND M3 PRINTER BLACK AND WHITE HLL6400DW	BROTHER	61.46%
VOLUME BAND M3 PRINTER BLACK AND WHITE HLL6400DWT	BROTHER	57.95%

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SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
VOLUME BAND C1 PRINTER COLOR HLL3210CW	BROTHER	33.83%
VOLUME BAND C1 PRINTER COLOR HLL3230CDW	BROTHER	34.70%
VOLUME BAND C1 PRINTER COLOR HLL3290CDW	BROTHER	40.45%
VOLUME BAND C2 PRINTER COLOR HLL8260CDW	BROTHER	38.20%
VOLUME BAND C2 PRINTER COLOR HLL8360CDW	BROTHER	38.92%
VOLUME BAND C2 PRINTER COLOR HLL8360CDWT	BROTHER	37.97%
VOLUME BAND C2 PRINTER COLOR HLL9310CDW	BROTHER	60.30%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
Monochrome MFD-Volume Band M1 MFC7240, MFCL2710DW	BROTHER	43.29%
Monochrome MFD-Volume Band M1 MFC8220	BROTHER	40.45%
Monochrome MFD-Volume Band M1 MFCL2720DW	BROTHER	39.93%
Monochrome MFD-Volume Band M2 DCPL2550DW	BROTHER	47.07%
Monochrome MFD-Volume Band M2 DCPL5500DN	BROTHER	40.45%
Monochrome MFD-Volume Band M2 DCPL5600DN	BROTHER	42.11%
Monochrome MFD-Volume Band M2 DCPL5650DN, MFCL2750DWXL, MFCL5800DW	BROTHER	38.92%
Monochrome MFD-Volume Band M2 MFCL2750DW	BROTHER	42.30%
Monochrome MFD-Volume Band M2 MFCL5700DW	BROTHER	36.84%
Monochrome MFD-Volume Band M2 MFCL5900DW	BROTHER	36.20%
Monochrome MFD-Volume Band M2 MFCL6750DW	BROTHER	60.30%
Monochrome MFD-Volume Band M3 MFCL6900DW	BROTHER	57.90%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
Color MFD-Volume Band C1 MFCL3710CW	BROTHER	42.11%
Color MFD-Volume Band C1 MFCL3750CDW	BROTHER	38.92%
Color MFD- Volume Band C2 MFCL8610CDW	BROTHER	38.12%
Color MFD- Volume Band C2 MFCL8900CDW	BROTHER	37.32%
Color MFD- Volume Band C2 MFCL9570CDW	BROTHER	58.21%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
Non-MFD-Fax FAX2840	BROTHER	39.85%
Non-MFD-Fax FAX2940, FAX4100e	BROTHER	40.45%
Non-MFD-Fax PPF4750e	BROTHER	37.97%
Non-MFD-Fax PPF5750e	BROTHER	31.29%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
MFC-Inkjet MFCJ985dw, MFCJ995dw, MFCJ5330dw, MFCJ5845dwXL	BROTHER	43.29%
MFC-Inkjet MFCJ985dwXL, MFCJ995dwXL, MFCJ6930dw, MFCJ5945dw	BROTHER	40.45%
MFC-Inkjet MFCJ6530dw	BROTHER	34.78%
MFC-Inkjet MFCJ5845dw	BROTHER	42.30%
MFC-Inkjet MFCJ6545dw	BROTHER	42.11%
MFC-Inkjet MFCJ6545dwXL	BROTHER	52.58%
MFC-Inkjet MFCJ6945dw	BROTHER	36.84%
SUBCATEGORY	BRAND	DIR CUSTOMER DISCOUNT% OFF MSRP
Non MFD-Label Printer PTD400, PTD600	BROTHER	37.97%
Non MFD-Label Printer PTD400VP	BROTHER	31.29%
Non MFD-Label Printer PTD450	BROTHER	38.92%
Non MFD-Label Printer PTD600VP	BROTHER	28.32%
Non MFD-Label Printer PTD800W	BROTHER	29.11%
Non MFD-Label Printer QL800	BROTHER	33.84%
Non MFD-Label Printer QL810W	BROTHER	35.49%
Non MFD-Label Printer QL820NWB	BROTHER	40.11%

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Non MFD-Label Printer QL1100	BROTHER	40.45%
Non MFD-Label Printer QL1110NWB	BROTHER	49.47%
ACCESSORIES		
CATEGORY	SUBCATEGORY	DIR CUSTOMER DISCOUNT% OFF MSRP
Mono Laser Printer / MFC Accessories	Lower Paper Tray Kit (250 sheets)	12.60%
Mono Laser Printer / MFC Accessories	Lower Paper Tray Kit (520 sheets)	12.56%
Tower Tray	Tower Tray w/ Stabilizer	12.61%
Printer Cabinet / Stand - Mono / Color Laser	15.7" Printer Cabinet / Stand	20.60%
Card Reader Holder	Card Reader Holder	13.18%
Color Laser Paper Tray	Lower Paper Tray Kit (250 sheets)	6.81%
Color Laser Paper Tray	Lower Paper Tray Kit (500 sheets)	8.69%
4 Bin Mailbox / Sorter / Stacker	4 Bin Mailbox / Sorter / Stacker	12.66%
Tower Tray Connector	Tower Tray Connector	6.72%
RELATED SERVICES		
Extended Warranty onsite or exchange	Warranty Services	2.00%